

CANDIDATE PACK

Getting to know Emma Systems

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WHO WE ARE:

The Norwegian software company developing outstanding customs software for the European market

Our history dates back to the **1950s** and started with data processing using punch cards.

Since the early **1990s**, we have developed customs software for the Nordics.

Fast forward to **2022**, we are serving **3000+ customers across Europe** with our leading software: EmmaSped CMS and Emma E-Doc.

Today we are **32 employees**, across three locations: Oslo, Norway (HQ), Denmark, United Kingdom.

OUR VISION:

**To simplify and streamline international
trade and customs declarations**

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Our Solutions

Emma E-Doc

Emma E-Doc is the market's leading digital customs archive and compliance platform for importers and exporters across all industries and segments, successfully deployed to 2800+ companies across Europe.

EmmaSped CMS

Custom-clearance management system optimized to handle high volumes and complex processes in a secure and effective manner. Used by 300+ companies across the Nordics. Around 80 % of all Norwegian customs clearances goes through our platform.

Our customers

We strive to offer the best products and services to our customers. Having a strong collaboration and relationship with our fast-growing customer base is something we are very proud of.

"In short, I'm thrilled to bits!"

- Bring

"Without this tool, the work would have been very time-consuming and virtually impossible to carry out"

- Felleskjøpet

"We greatly appreciate the skills and support offered by Emma System"

- Schibsted

"Emma ensures that we can access required information in an easy and effective manner"

- BDO

"Emma E-Doc is a very good system for archiving large quantities of customs documents. The solution can rapidly be expanded to new countries or requirements, without any development work needed on the customer's side"

- Amer Sports

"The support team is simply fantastic. They are quick on their feet, want to help and have a great knowledge of both the solution in general and the specific customer setup"

- Blomsterringen

It's the perfect time for

a new challenge at Emma

Rapid growth

Our revenue and operating profit both reflect a strong, stable growth year after year.

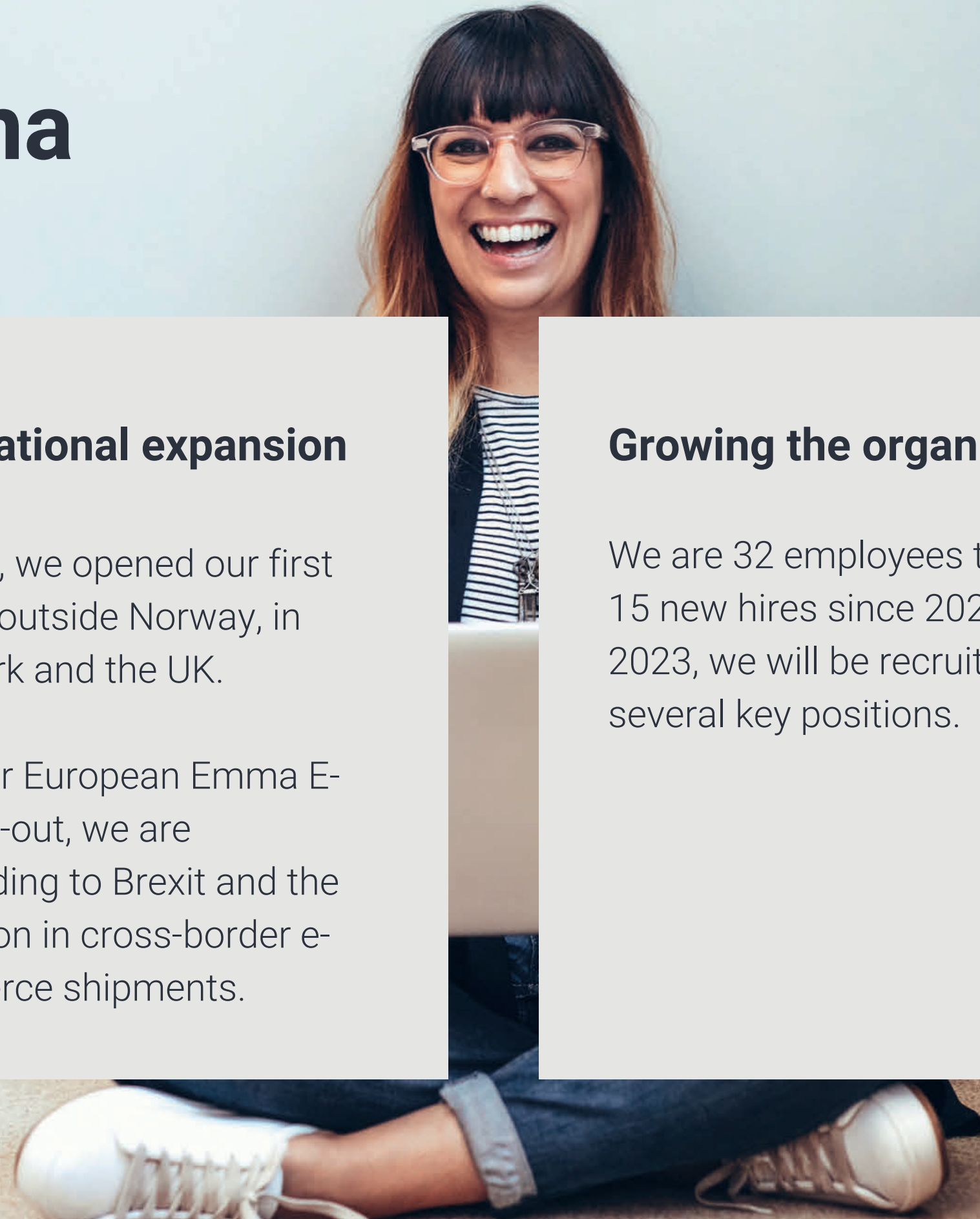
International expansion

In 2021, we opened our first offices outside Norway, in Denmark and the UK.

With our European Emma E-Doc roll-out, we are responding to Brexit and the explosion in cross-border e-commerce shipments.

Growing the organisation

We are 32 employees today. 15 new hires since 2020. In 2023, we will be recruiting for several key positions.



New Headquarters in 2023

Brand new office

In 2023, we will move into our brand new headquarters in Nydalen, Oslo.

Upon completion, we will have the entire fourth floor at Vertikal Nydalen at our disposal.

Vertikal Nydalen

Norway's first naturally ventilated office and residential complex with a revolutionary low energy solution for heating and cooling.

It was designed by the world-renowned architecture firm Snøhetta.



The Emma Culture

As a company, our greatest strength is our employees. When working at Emma, you get professional challenges, significant responsibility and the ability to influence.



With great products that provide real value to our customers, I have a thankful job spreading awareness about Emma's portfolio.

The icing on the cake: My smart, dedicated and funny colleagues. Everyone at Emma is very friendly and welcoming. I felt right at home from day one.

**MARIANNE, HEAD OF MARKETING,
JOINED EMMA IN 2021**

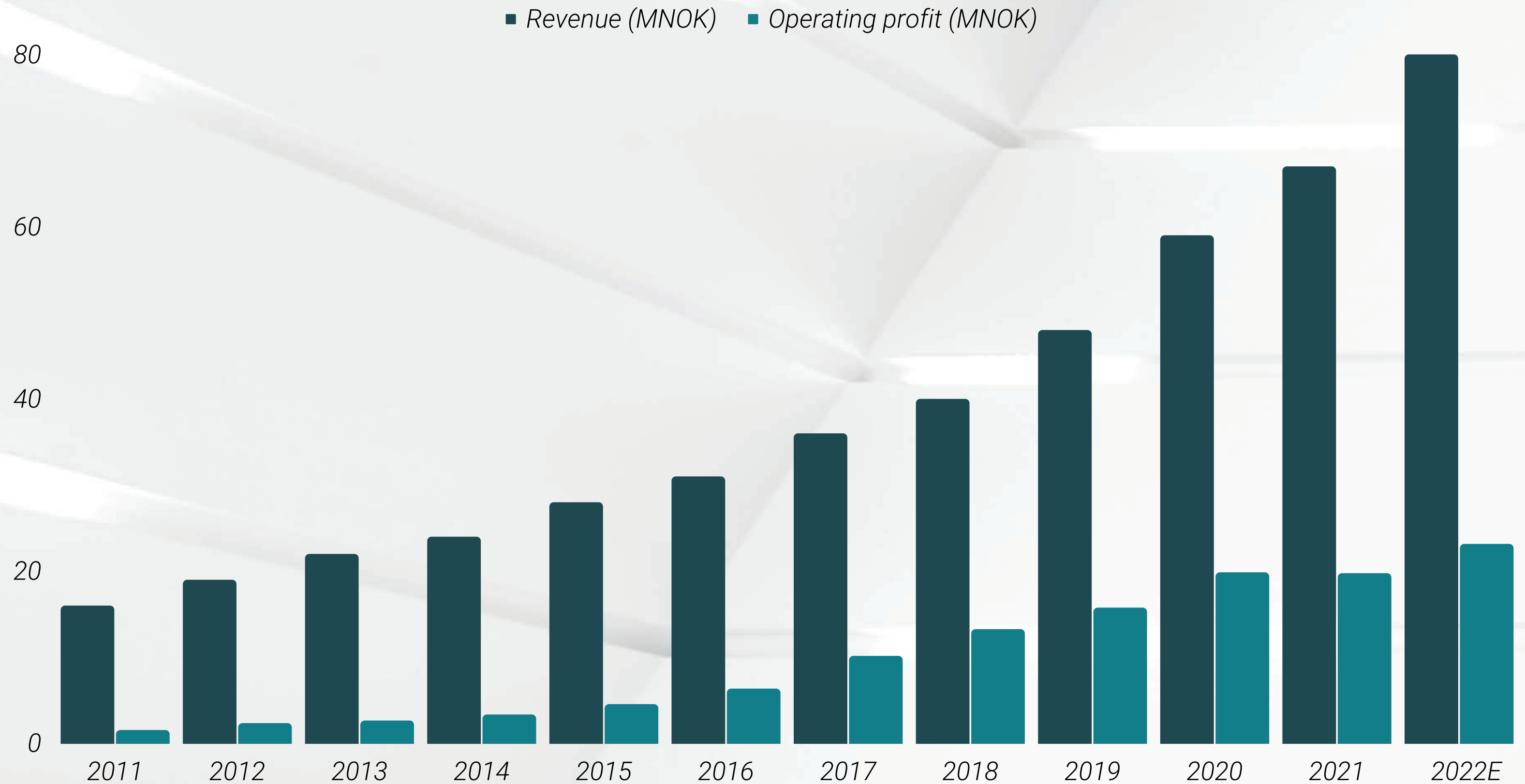
I enjoy working at Emma Systems because it's fun and challenging at the same time.

Within Sales, there is a strong team mentality. Our team is extremely supportive, cheering, and helping one another. An incredible amount of competence within the organization and the opportunity to offer a unique product, makes working in Sales very enjoyable.



**FREDRIK, SENIOR KEY ACCOUNT
MANAGER, JOINED EMMA IN 2019**

Financial Development



Thanks for your attention!

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